



INDUSTRY STANDARDS

Supplier information letter

Concerns: announcing Scania's digitalization journey to Industry Standards

Dear supplier,

We are happy to announce that Scania is embarking on a digitalization journey driven by modernization and standardization. This transformation will enable Scania to meet the demands of the future and better serve the customers of today. As part of this transformation, Scania is transitioning to Industry Standards and implementing a series of changes in its IT landscape to improve the exchange of information and interaction with suppliers.

The purpose of this information letter is to explain how this transformation will affect you as a supplier to Scania and walk you through the upcoming implementation process. **Please be aware that this program is evolving and more specific details will follow shortly.**

Benefits of the transformation

The digitalization journey offers Scania and yourself greater flexibility to adapt to new demands and increases the speed we can work together to deliver value to our customers. Improved data visibility and transparency will improve decision making throughout the partnership and enable better forecasting. By transitioning to Industry Standards, Scania is introducing a global standardized way of working that is scalable and comparable with other similar OEMs (original equipment manufacturers). By implementing these standards Scania aims to optimise the supplier experience – enabling us to improve our collaboration and move towards building strategic partnerships.

For more information regarding the Industry Standards transformation, please refer to [the Scania Supplier Portal](#) and the latest supplier dialogue webinar from October 26th 2023.

You need to begin making changes from December 2023

The first Industry Standards releases took place in the Battery Factory in Södertälje in 2023. You are in scope for the next phase of the Industry Standards transformation, which takes place in 2024. The implementation applies for all automotive parts deliveries for serial production to Scania via Hasselt Logistic Hub Central Europe, Logistic Center & Consolidation Point. In order to go-live successfully and safeguard planned production, suppliers need to **start making changes to their EDI landscape with Scania from December 2023.**

Implications for suppliers

Scania is implementing a new ERP (Enterprise Resource Planning) system and global standardized way of working as the foundation for administrative and transactional processes within Industrial Operations. When launching the new IT landscape, Scania is required to make changes to the current EDI setup and label formats.

Overview of key changes

- **Updates to EDI landscape**
Based on industry benchmarks, commonly used EDI message versions will be implemented. The new EDI message version specifications will be communicated shortly in the technical specifications and logistics manual. This will require IT changes on your end.
- **Introduction of scheduling agreement**
The scheduling agreement includes information that is needed for automatic matching to be done later in the goods reception and invoice matching. A new supplier number and part numbers are introduced. The agreement consists of a list of prices and parts and is intended as an extension to the current contract. The current contract still remains the valid legal document.



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- **Updates to transport labels**

In order to reduce custom work and simultaneously streamline Scania operations – including faster time to resolve quality issues – Scania has decided to move to the industry standard Global Transport Label (GTL) for transport labels, which includes a unique identifier number. This number needs to be applied to the Advanced Shipping Notice and the labels of all goods that are sent to Scania. The new labels are required on the outer packaging level (e.g. pallet) and also on the inner packaging level (e.g. individual boxes on pallet). This is likely to require process and system changes.

Start securing your IT resources

In order to implement the required changes on your end, IT development is required. Whether you have in-house IT resources or use an EDI vendor to make changes in the EDI landscape and label formats, you need to be ready to start IT development work from December 2023. Please plan for this required capacity accordingly.

What can you expect now?

Over the next weeks, Scania will provide more information about the transition to Industry Standards. These communication efforts will provide more details on the upcoming changes and what is required from you as a supplier in order to implement this, including technical specifications and detailed timelines. Scania will facilitate you in this journey through the implementation process.

- You will receive an **email with additional information** about key changes, timeplan and ways of working during the implementation. You'll be contacted by Scania to confirm the timelines.
- The implementation plan is outlined for you in **our digital onboarding tool**. You will be granted access shortly.
- You will be granted access to a **dedicated Industry Standards page on Scania's supplier portal**, where several instruction video's and webinars are unlocked for your reference.

In case of questions of inquiries, please reach out to supplier.readiness@scania.com.

Best regards,

Scania Procurement & Scania Logistics